

Single Source of Supply

A more efficient way of working



What is single source of supply?

Put simply, it's when a healthcare services provider or similar organisation agrees to work with one manufacturer or supplier to supply a range of equipment or services.

Why does it matter?

Whilst not a new approach, it is one that is gaining traction across the country within Local Authorities and Trusts looking to make budgets stretch further and secure the best deals from a supplier.

It's about delivering better efficiencies in process, inventory, cost and quality.

How will it benefit you?

- **Reduce** overall financial outlay
- **Decrease** stock on shelf, potentially consolidating to fewer SKUs/lines
- **Consistency** with high standards in quality, performance and supply
- **Commercially** secures the most favourable commercial terms
- **Peace of mind** knowing everything is taken care of through dedicated account management with just one main point of contact.

7 Reasons to Switch

Utilising a single source of supply provides numerous benefits to the healthcare provider

Cost savings

Bulk buy and multi-purchase discounts

Continuity

Across quality of product and service. You know exactly what to expect and receive every time.

Time saving

No more having to juggle multiple suppliers

Partnership

Dedicated account management improves communication and inter-organisational understanding

Space saving

Reduced stock holding of multiple lines

Efficiency

Easier management and execution of supplies

Standards

Better product familiarity through training helping increase care standards

Join the many clinical advisors and professionals in making the switch to single source of supply!

Your Solution Provider

Standard Products

Deliver

95%

User Suitability!

GUARANTEES

- Quality assured
- Fast Lead Times
- Long Warranties

HOLISTIC SERVICE

- Free Joint Assessments
- Free Training Provision
- Free After-sales Support

REASSURANCE

- Trusted & Reliable Provider
- Experts at solving complex moving and handling needs
- Supply chain security, continuity and efficiency

Care & Independence is a British manufacturer of Class 1 medical devices with over 30 years' experience in the provision of moving and handling sling solutions for the less able, elderly and infirm. Committed to *improving lives* of 1 million people per year by 2031, working for the greater good is ingrained into our company values, alongside going the extra mile as too is being caring, friendly and supportive.

The Business Development Team and Product Specialists have numerous years real-world experience in complex moving and handling problem solving. Our in-house Process Excellence Team and production staff ensure that products sustain exacting high quality standards and are among the very best in the industry.

The Care & Independence brand portfolio encompasses an expansive choice of sling and bathing equipment with suitability for 95% of end users across multiple scenarios and environments. This provides a number of practical solutions and commercial options for buyers and commissioners responsible for onward supply.



- Assessment-led solutions
- 22 standard sling styles
- 'Specials' tailored to individual needs
- Sizes 1 -12
- SWL up to 350kg
- Lifetime warranty
- Innovative & patented designs



- Assessment-led solutions
- 16 standard bathing products with *thousands* of variants
- Sizes Infant to Bariatric
- 15 year warranty
- Modern designs



- Assessment-led
- 33 standard postural support styles
- Remouldable practicality
- Suitable for use with 30+ medical conditions and
- Range of sizes from infant through adult
- Multiple situational use
- 1 year warranty



- Non-assessed off-the shelf
- Purposed for stockists
- 15 standard sling styles
- Sizes XXS - XL
- SWL: 230kg
- 3 year warranty
- Cost-effective
- Shower & Commode Chair solutions

With full control over production and a UK-based Tier-1 supply chain, Care & Independence are virtually exempt from overseas issues affecting import and supply. This allows consistent delivery with one of the fastest lead times in the industry.

Care & Independence have a well-established reputation for high quality products, corroborated by ISO9001: 2015, ISO4500:2018, Trading Standards and the BHTA Gold Standard awards. Sustainability and 'green' credentials too are met as a member of Sedex, the world's leading ethical trade membership organisation. Quality continues with our Product Specialists whom are all Level-4 RoSpa trained too.